

## Job Descriptions Written for Talent Acquisition Team of International Company

### Engineers in the delivery team

#### WHO YOU ARE, AND WHO YOU ASPIRE TO BE

- Technology and innovation are why you leap out of bed electrified (fired up, eager, adrenalized) to take on the day.
- You are perpetually driven to design, develop, and test code as a trusted partner for Fortune 500 clients.
- You are a dreamer and doer, a humble genius who believes that engineering has the potential to make the impossible, possible.

#### WHO WE ARE AND WHO WE ASPIRE TO BE

- We are a major player with deep domain knowledge and recognized expertise in the top OEMs across seven verticals.
- We are a twenty-five year company on a journey to becoming a centenary one, driven by aspiration, hunger and humility.
- We are achievers and challenge-crushers that get such a kick from solving the world's hardest problems, we do it every day all across the globe.

### Sales

#### WHO YOU ARE, AND WHO YOU ASPIRE TO BE

- You are energized to take on the day in the company of an organization that properly understands, respects, and supports the sales process.
- You are a top performer, who continually wants to do better than you are already doing and succeed more than you are already succeeding.
- You are a dreamer and doer, who understands and values the ways in which engineering has the potential to solve the problems of today that stand in the way of tomorrow.

#### WHO WE ARE AND WHO WE ASPIRE TO BE

- We are a well-regarded, major player across seven hi-tech verticals with untapped market potential that is growing exponentially.
- We are a twenty-five year company that has long recognized and celebrated the ways in which our sales professionals contribute to the future success of us all.
- We are a global engineering company driven by aspiration, hunger and humility, and managed by a leadership team that builds its people for success with boundary-less opportunity.

### Leadership / Senior executives

#### WHY YOU ARE FOR US!

- Inspiring a team and aligning people around the goal of value creation are why you leap out of bed electrified (fired up, eager, adrenalized) to take on the day.
- You are a strategic and independent thinker capable of enacting organizational changes that will benefit a company and its employees, customers, and partners.
- You balance keen insight into stakeholders' priorities with an unrelenting focus on delivering business results.

#### WHY WE ARE FOR YOU!

- We are a global organization with deep domain knowledge – and presence in five of the top ten OEMs – across the seven essential enterprises we service.
- We are an engineering company driven by aspiration, hunger and humility, and managed by leaders that vigorously build people for success and resolutely see setbacks as opportunities.
- We are a diverse, innovative team of 13,000+ extraordinary employees deeply committed to our collective goal of making the impossible possible.

[Company] is an organization at the forefront of innovation and excellence. As a team of wildly diverse engineers, we recognize that what we are really engineering is a brighter future for us all. If you long to engage in meaningful work with an organization that truly believes when you win, we all win, and when you fail, we all learn, then we're eager to speak with you.